

Mergers and Acquisitions

Objectives:

Course Contents:

Unit-I Introduction

6 Hours

Objectives of mergers - Types of mergers -The Merger and Acquisition Process- Success and failure of Merger & Acquisition.

Unit-II Negotiation, Deal Structuring and Methods of Payment in Mergers and Acquisitions

6 Hours

Introduction, structuring of transactions, regulatory approval, deal making in India, methods of payment in M&A, distinction between stock and cash transactions, types of exchange of shares.

Unit-III Introduction to Acts and policies

6 Hours

Merger Aspects under Competition Law, Company Law and SEBI regulations on Takeovers in India

Role of Merchant Bankers in Mergers & Acquisition.

Prescribed Books:

1. B Rajesh Kumar: Mergers and Acquisitions, Text and Cases, Tata McGraw Hill
2. Ramaiya : Guide to Companies Act, LexisNexis Butterworths, Wadhwa, Nagpur
3. M.C. Bhandari : Guide to Company Law Procedures, LexisNexis Butterworths Wadhwa Nagpur
4. Rajeshwer C H, 2004, Merger and Acquisition - New Perspectives ICFAI Press
5. Prasad G. Godbole: Mergers Acquisitions and Corporate Restructuring, Vikas Publications.
6. S. Ramanujam : Mergers et al, LexisNexis Butterworths Wadhwa Nagpur Ray : Mergers and Acquisitions Strategy, Valuation and Integration, PHI



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